

**6.A. Historically Underutilized Business Supporting Schedule**  
 84th Regular Session, Agency Submission, Version 1  
 Automated Budget and Evaluation System of Texas (ABEST)

Date: 8/5/2014  
 Time: 1:43:31PM

Agency Code: 539 Agency: Aging and Disability Services, Department of

COMPARISON TO STATEWIDE HUB PROCUREMENT GOALS

**A. Fiscal Year 2012 - 2013 HUB Expenditure Information**

Statewide HUB Goals	Procurement Category	% Goal	HUB Expenditures FY 2012			Total Expenditures FY 2012		HUB Expenditures FY 2013			Total Expenditures FY 2013	
			% Actual	Diff	Actual \$	% Goal	% Actual	Diff	Actual \$	% Goal		
11.2%	Heavy Construction	26.5 %	26.5%	0.0%	\$99,287	\$374,933	32.8 %	10.9%	-21.9%	\$34,256	\$314,867	
21.1%	Building Construction	21.1 %	0.0%	-21.1%	\$0	\$20,365	21.1 %	18.9%	-2.2%	\$8,366	\$44,198	
32.7%	Special Trade Construction	32.7 %	28.9%	-3.8%	\$1,894,055	\$6,563,982	32.7 %	16.9%	-15.8%	\$1,296,886	\$7,674,884	
23.6%	Professional Services	23.6 %	1.3%	-22.3%	\$130,875	\$9,901,067	23.6 %	1.7%	-21.9%	\$166,202	\$9,805,245	
24.6%	Other Services	24.6 %	17.1%	-7.5%	\$7,912,622	\$46,167,061	24.6 %	19.4%	-5.2%	\$11,482,043	\$59,237,648	
21.0%	Commodities	21.0 %	14.4%	-6.6%	\$10,059,660	\$69,883,142	21.0 %	13.3%	-7.7%	\$8,689,110	\$65,273,984	
	<b>Total Expenditures</b>		<b>15.1%</b>		<b>\$20,096,499</b>	<b>\$132,910,550</b>		<b>15.2%</b>		<b>\$21,676,863</b>	<b>\$142,350,826</b>	

**B. Assessment of Fiscal Year 2012 - 2013 Efforts to Meet HUB Procurement Goals**

**Attainment:**

In FY 2012 and 2013, the agency attained none of the applicable HUB procurement goals. In FY 2013, the agency increased other services HUB dollars by \$3.5 million.

**Applicability:**

All procurement categories are applicable to the agency.

**Factors Affecting Attainment:**

In FY 2012 and 2013, the professional services goal was not met because the majority of these dollars are paid directly to medical professionals who have no incentive to become HUB certified; in other services, the majority of these dollars were paid to national locum tenen medical staff search firms, few or no locum tenen HUBs are available to meet the agency's need; in heavy, building and special construction the agency had difficulty locating HUBs in rural areas of the state; the commodities goal was not met because of the direct purchase of medical supplies and drugs from national pharmaceutical companies and their distributors.

**"Good-Faith" Efforts:**

Complied with statewide HUB procurement goals per 34 TAC Section 20.13( c), ensured that contract specifications, terms and conditions reflected the agency's actual requirements, were clearly stated, and did not impose unreasonable or unnecessary contract requirements; prepared and distributed information on procurement procedures in a manner that encouraged participation in agency contracts by all businesses; in FY 2012 and 2013, the agency reached out to HUBs by participating in 56 HUB forums throughout the state; and awarded 9,843 contracts to HUBs.